

ReadyTalk Partner Programs



Join the team and offer your customers comprehensive audio and web conferencing through our partner programs.

ReadyTalk
Partners 

Maximize your revenue and expand offerings beyond voice and data services with audio and web conferencing, webinars and recording services from Readytalk.



Services

With ReadyTalk, you can focus on selling the most robust conferencing products in the industry, not the back office details. You and your customers will experience unparalleled support and service.

ReadyTalk provides:

- Flexible commission plans
- Training for you and your customers
- Marketing and sales support
- Access to CRM systems and reporting

ReadyTalk enables organizations to meet with confidence with audio and web conferencing services that are simple, intuitive and highly reliable, making it easy to host or join a meeting.

ReadyTalk's tools are designed so that meetings, sales demos, training sessions and webinars are easy to schedule and conduct. Customers utilizing ReadyTalk's services through a partner program enjoy full access to ReadyTalk's audio and web conferencing services, and sophisticated marketing tools:

Web Conferencing: A comprehensive set of pre-meeting, in-meeting and post-meeting conferencing features. Customers can send invites, collect registration data, schedule reminders, present slides, share applications, chat with participants, show polls, send follow-up emails, reporting and more.

Audio Conferencing: A variety of audio conferencing options, including on-demand, operator-assisted, broadcast audio and international audio conferencing, allow customers to choose the experience that's right for them.

Web Events: A comprehensive package that includes all of the technology and professional services needed to plan for and execute a successful web event.

Recording and Archiving Service: ReadyTalk provides the best recording and playback capabilities in the industry. Audio and web conferences can be recorded for future use in training libraries or marketing campaigns—significantly extending ROI.

About ReadyTalk Partner Programs

ReadyTalk Partner Programs are designed to give referring partners, resellers and affiliates support and compensation when offering ReadyTalk's services to their customers. Partners are part of the ReadyTalk team and have full access to sales and marketing resources, a team of account managers and customer support.

For more information on partner programs,
contact partners@readytalk.com or call 800-843-9167.



Partner Benefits

ReadyTalk makes it easy to integrate audio and web conferencing into your existing product offerings. And with a dedicated support team and access to tools and resources, you and your customers will benefit from working with ReadyTalk.

For You

Sales & Marketing

Complete sales support including access to sales engineer support, collateral and training sessions.

Support

Every ReadyTalk Agent is backed by a support team that includes account management for sales, strategic account support and event service management.

Back Office Visibility

Agents have access to CRM and database tools providing the visibility to manage customers and commissions.

ROI

ReadyTalk offers flexible commission plans that can maximize cash flow for your company and provide sustainable revenue.

For Your Customers

Customers have access to ReadyTalk's free trial program as well as product demonstrations and trainings.

Customers have full access to ReadyTalk's customer support team. Support is available 24 hours a day, 7 days a week and can be accessed via phone, email, online form or chat.

Customers experience seamless integration when calling Customer Care or adding services.

With robust tools for meetings, online training, webinars and remote support, customers experience a savings in both reduced travel expenses and improved collaboration.



ReadyTalk provides unprecedented peace of mind; we can have thousands of people join a webinar and be confident in the audio quality and web usability our participants will experience.

Karen Gwynne, Director of Sponsorship, American Marketing Association



Meet With Confidence.

1598 Wynkoop
Denver, Colorado 80202

www.readytalk.com
303.209.1600
800.843.9166
sales@readytalk.com

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